EOHHS Service Provider Guidance

• On July 6, 2020, Phase 3 of re-opening began, allowing for in-person services.

• Providers include Day Programs, Community Based Day Supports (CBDS), Individual Supported Employment, VR Employment Services, Vehicle and Home Modification Services, Assistive Technology, etc.

• Each service provider must assess based on the EOHHS guidance if and how they will re-open and provide services. MRC does not have additional agency-specific guidance for providers.

• EOHHS Re-Opening Guidance: https://www.mass.gov/doc/phase-3-eohhs-day-programming-guidance
FY21: Overview

• MRC is issuing 6 month contracts (July-Dec 2020)
  • Currently no budget is in place, so we need to remain flexible

• MRC is ensuring payment for services in July & August 2020
  • Contracts will include ‘Settlement & Release’ language for July & August (& potentially a portion of Sept.); therefore calculate accordingly.
    • Settlement & Release language on a contract provides us (MRC) an opportunity to pay the Provider for services rendered from July 1, 2020 to anticipated contract activation date with a Provider invoice submission.

• MRC is honoring in-person and/or remote services
FY21: Overview (cont.)

How you can bill at 100% of your contract for FY21:

• Rates are the same regardless if service is provided *in-person* or *remote*.
  • Billed in 15 mins. increments
  • Rates are different if services are provided at an individual level (vs. a group rate)
  • You have the flexibility to serve more individuals or provide additional units per
    individual service; not exceeding the cap

• Providers not delivering remote or in-person services cannot bill.
The Current Proposal for FY21 will have different variations:

• July Payment will include a Retainer/Administrative portion
• August & September will have a modified rate
• October & November will have a slightly modified rate
• December & onward the recommendation is to use the standard rate

Let’s go through each proposal...
50% Retainer/Administrative + Actual Service delivered: (*July only*)

July Payment includes:

- Administrative rate (as identified in your authorization letter based on November 2019 – January 2020 actuals (monthly average))
- Actual In-person and/or remote services delivered in July
August & September 40% Rate Increase

**40% Rate Increase: (Aug & Sept only)**

- **August and September 2020** recognizes in-person capacity restrictions that maintain social distancing, while accounting for new costs for program start-up, transportation, and infection control.
- May be revisited or adjusted based on actual utilization.
- Provider will have units at a rate (40%) *above the standard rate* that can be billed for services rendered (in-person and/or remote).
25% Rate Increase: *(Oct & Nov only)*

- **October and November 2020** recognizes in-person capacity restrictions that maintain social distancing, while accounting for new costs for program start-up, transportation, and infection control.
- May be revisited or adjusted based on actual utilization.
- Provider will have units at a rate (25%) *above the standard rate* that can be billed for services rendered (in-person and/or remote).
December onwards...

• December – onward: **Standard Rate for services delivered**
• MRC - with EOHHS - will continue reviewing this process in FY21
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