



June 16, 2023

Dear Prospective ADDP Member,

Thank you for your interest in ADDP. As you consider joining as a member, we hope you review our accomplishments from FY'23 to aid in your decision—particularly within the areas of Workforce Advocacy, Rate / Funding Increases, Regulations / Policy, and Outreach and Relationships.

Below are *key highlights* of the past fiscal year in these areas and others:

Workforce Advocacy

ADDP is extremely proud of our achievements within the area of Workforce Advocacy during FY'23. At the top of this list is **securing \$225 million as part of the Eco Development Bill** for FY '23, '24 and '25. In addition, we also successfully reversed EOHHS' proposed use of **\$100 million allocated for FY '23** to be consistent with language stated in the Eco Development Bill. Finally, ADDP is pleased to cite that, through our advocacy, we **secured \$200 million in the FY '24 State Budget for Day Hab and ADH programs** to increase service rates and program utilization.

Rate / Funding Increases

As a result of ADDP's advocacy, ADDP secured **increases in CBDS rates and Supported Employment rates by 14.47% and 14.40%, respectively**, as well as **AFC rates by 13%** (based on a persuasive ADDP-generated AFC Advisory Group rate report.) We are also happy to report that the **Brain Injury Community Center (BICC) accommodation rate** was extended through the calendar year 2023 and the Executive Office of Health and Human Services is working on a Chapter 257 rate for BICC services.

Regulations / Policy

ADDP was happy to have participated and facilitated members' feedback for a comprehensive **DPH Medication Administration Program (MAP) Evaluation Report** which was consistent with program principles advocated for by ADDP and its behavioral health counterpart, ABH.

ADDP's collaboration with MassHealth and the Massachusetts Day Habilitation Coalition continues to be productive. The **Day Habilitation program regulation revisions**, effective October 28, 2022, were reflective of our input—such as changes to staffing requirements and the addition of a new level of service: Individualized Staffing Supports.

DDS is moving forward in the implementation of a **revised assessment tool for Shared Living** with a working group of ADDP and Shared Living providers. A regular cadence of monthly meetings has been established for the DDS /ADDP working group to address a multitude of issues in advance of promulgation of FY'25/FY'26 rates.

New Administration Orientation and Relationships

November 2023 brought a new state administration for Massachusetts that included a new Governor, Lt. Governor and several cabinet members—including a new Secretary for the Executive Office of Health & Human Services. ADDP worked diligently to lay the groundwork for these new relationships. For example, ADDP developed a **key issues paper for Governor Healey** and developed **orientation papers** regarding the human services workforce, community-based service system and Chapter 257 for new legislators.

National Advocacy

ADDP continued its joint advocacy with the **National Alliance for DSPs and ANCOR** regarding the establishment of an SOC code for DSP's. We expect this work to continue into FY'24.

ADDP Initiatives

ADDP made noteworthy progress on its FY'23 strategic goals. For example, ADDP made great strides towards expanding their **Diversity, Equity and Inclusion (DEI) Initiative** with the formation of the **DEI Connect Training Series**. This series allows our members to connect with one another and share their DEI journey, which we hope will inspire all our members to begin or expand their own. We also continue to incorporate DEI messaging within our events, including the Annual Membership Meeting, LEAD! Conference and our yearly Juneteenth Celebration.

Another strategic goal was the development of our **Workforce Metrics Survey**, which was finalized and distributed to members to complete during FY'23. We are pleased to report that 75% of our members completed the survey and the valuable data obtained from this survey has already been used in our educational and advocacy efforts with our legislators and with the administration.

Legislative Initiatives

In terms of ADDP's legislative initiatives, there was much to report about in 2023. In particular, the roll-out of ADDP's new legislative tool: **Quorum**. In just the first year alone, we enabled our members to easily contact their legislators regarding issues via six action alerts. 643 letters were sent to 131 different legislators from 305 individuals associated with 67 ADDP member organizations. 507 people have signed into Quorum to set up their profile and through that platform, 84 interactions and relationships with legislators have been logged to help buttress future outreach and advocacy.

In addition to Quorum, ADDP created a **Legislative Toolkit** to aid members with their advocacy and to help build and strengthen their relationships with their legislators. Related to that, ADDP also established **Regional Advocacy Captains**.

Trainings and Events

There was no shortage of trainings and events for ADDP members during FY'23. We began the fiscal year with our **Annual Membership Meeting** in September at the Newton Marriott and then held a **Winter Symposium** in December at the Verve Hotel, whose theme was *New Frontiers: Leading and Managing Through Change*. We continued our quarterly **HR Compliance Updates** during the year from ADDP Business Member EANE, **Lunch & Learns** from ADDP Business Members BoundaryCare, Waypoint Interactive, and IntellectAbility, and finished FY'23 with our signature event: **the LEAD! Conference**. This year's theme was *Building Strong Workplace Communities: Reignite Your Workforce!* It was a very well attended event (500 attendees and 35 exhibitors) and the feedback from attendees was extremely positive. We look forward to LEAD! 2024!

Membership Process for FY24

The first step to joining ADDP is to **fill out the enclosed Source of Funding Document**. Once you return that document, we will calculate your yearly dues and determine the amount due at this time (we will pro-rate the amount based on when you seek to join.)

A copy of our dues policy is enclosed with this letter.

As a reminder, the additional benefits of ADDP membership (apart from those already listed) include:

- Access to serve on committees that often influence public policy.
- Discounted rates for attendance at the ADDP LEAD! Conference & Expo and other events and staff development trainings.
- Access to ANCOR member benefits, at a reduced cost, as a benefit of your membership with us.

If you have any questions about the membership process, please contact Patty Ames, Vice President of Operations at pattyames@addp.org.

Thank you for your interest in joining ADDP.

Sincerely yours,



Patty Ames
Vice President of Operations



Ellen Attaliades
President / CEO



ADDP FY'24 Dues Policy

Effective July 1, 2023

Membership dues for the Association of Developmental Disabilities Providers (ADDP) serve as the primary source of income for the organization. Dues are used to fund all operational costs, including staffing, overhead, and administrative expenses associated with meetings and events.

There is a minimum (floor) dues amount of \$1,500 and a maximum (cap) of \$24,000. ADDP dues are based upon a formula set as a percentage of your total revenue for I/DD, Mass Health and other EOHHS-provided services supporting people with I/DD and brain injuries. The revenue figures are submitted by each provider using a Sources of Funding document submitted to the provider by ADDP.

ADDP also includes ANCOR dues in their billing at a formula of 0.0075% of the total revenue noted above. This rate discounts (by 70% to 90%) what ANCOR membership would cost for each individual member alone. However, by having all ADDP members become automatic dual members of ADDP and ANCOR, we have been able to receive a deep discount on individual ANCOR dues. As an ANCOR member you will receive weekly updates, opportunities for influencing federal policy and opportunities for high-level trainings and policy meetings. Members have the option to opt out of the ANCOR portion of dues.

FY23 SOURCES OF FUNDING

In an effort to calculate ADDP dues, we need to obtain FY23 funding information from each provider member in the areas noted below.

Please provide your FY23 sources of funding for services provided to people with intellectual / developmental disabilities and/or brain injuries.

DDS Funding, Including:

Residential (DDS & Brain Injury), Community-Based Day Supports, Employment, Transportation, Day Hab Wraps, Family Support, Family Resource Centers, Autism Resource Centers/Family Stabilization Services, Respite, Clinical Team Services / Clinical Supports, Shared Living, Individual Supports (In Home Basic Living Supports), and all other DDS Contract Codes.

Total DDS: \$

Mass Health Funding, Including:

Day Habilitation, AFC, LTSS CP services, Outpatient Counseling or any other I/DD supports attributable to Mass Health Funding.

Total Mass Health: \$

MRC Funding, Including:

Brain Injury Services, CIES, Vocational Rehabilitation, SHIPP, Transportation, Employment Supports, or any other source attributable to MRC.

Total MRC: \$

Total of all above: \$ _____

Name:

Title:

Email:

Agency:

Date:

****Please return the completed form to Patty Ames via email (pattyames@addp.org)**