

June 25, 2026

Dear Prospective ADDP Member,

Thank you for your interest in ADDP! As you consider joining as a member, we hope you review our accomplishments from FY'26 to aid in your decision—particularly within the areas of Member Engagement, Workforce Data & Communications, System Collaboration & Strategic Partnerships and Operational & Strategic Initiatives.

Fiscal Year 26 (FY26) was **a year defined by collaboration**—across providers, state agencies, and partners—focused on strengthening the systems that support individuals with intellectual and developmental disabilities and brain injuries across Massachusetts. Amid continued workforce pressures, evolving regulatory demands, and ongoing uncertainty in funding and federal policy, ADDP remained committed to advancing practical solutions and elevating the collective voice of our membership.

Under the leadership of President & CEO Stephanie Costa, ADDP continued to strengthen partnerships, deepen member engagement, and advance advocacy strategies grounded in the lived realities of providers and the individuals they support.

As we reflect on FY26, the following highlights demonstrate the impact of that collaboration:

Member Engagement & Community Connection

- Convened a successful **Annual Membership Meeting** in September 2026 featuring Diversity, Equity, Inclusion and Belonging (DEIB) Awards and honorees recognizing leadership across the field.
- Expanded member engagement through committee calls, member orientation, and ongoing Quorum communications.
- Delivered multiple **Lunch & Learn sessions** in partnership with Business Members, including IntellectAbility, Oddity.ai, Starkweather & Shepley Insurance, Clark University, Gallagher, The Human Services Leadership, and SimplyHome.
- Conducted statewide provider “road visits” to strengthen direct member feedback and organizational connection.
- Hosted the **LEAD! 2026 Conference: Tools, Talent & Tomorrow** in May 2026, bringing together more than 500 attendees and 39 exhibitors from across the Commonwealth. **Centered on innovation, workforce solutions, and system transformation**, LEAD! featured keynote presentations, peer-led breakout sessions, and cross-sector dialogue designed to advance the future of community-based services. It continues to serve as ADDP’s premier forum for shared learning, innovation, and statewide engagement.

Workforce, Data & Communications

- Released the FY26 Workforce Metrics Survey (Fall 2025), continuing to track vacancy trends and inform statewide policy discussions. Featured rising health insurance costs as a key workforce challenge, generating significant legislative interest.
- Secured media coverage elevating workforce challenges and strengthening public awareness of the provider landscape.
- Published FY25 Annual Report and monthly Legislative Calendar in accessible digital formats.

- Expanded communications tools, including new policy one-pagers and Chapter 257 video resource hub.

Legislative Advocacy & Policy Leadership

- **Delivered 13 formal testimonies** across key regulatory and budget areas, including AFC, Day Habilitation, ALTR, Shared Living, Brain Injury Community Centers, and other critical funding streams.
- Advanced legislative priorities including **wage equity, tax fairness, and budget amendments** with record levels of legislative co-sponsorship.
- **Conducted more than 14 legislative visits**, including collaborative advocacy efforts with partner organizations.
- Hosted the **Legislative Budget Forum** in February 2026, which convened over 164 legislators, provider leaders, and stakeholders in a highly engaged virtual setting. The forum centered on the urgent need to invest in the human services workforce, elevating provider voices, workforce data, and lived experience to underscore the system-wide implications of funding decisions and the importance of sustaining community-based care.
- Strengthened collaboration with state agencies on RFR development and policy implementation across multiple service areas.

System Collaboration & Strategic Partnerships

- Continued active participation with DDS, MassHealth, and the Independent Assessor Entity through advisory councils and workgroups.
- Advanced AFC Advisory Group efforts and contributed to regulatory and emergency policy development.
- Led Finance Forum and occupancy workgroup initiatives focused on funding methodology and long-term system sustainability.
- Strengthened partnerships with ANCOR, The Arc, and other statewide and national advocacy organizations.

Operational & Strategic Initiatives

- Continued Residential Committee work, including quarterly RN and MAP-focused meetings and operational learning forums.
 - Supported Shared Living working groups to continue policy advancement and strengthen the model.
 - Reviewed Day Habilitation audit feedback and system trend data to inform ongoing advocacy.
 - Launched ADDP Board Retreat and Brand Strategy Kick-Off to guide long-term organizational direction.
 - Maintained strong participation in compliance and workforce development programming through EANE updates.
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FY27 Dues Policy

The first step to joining ADDP is to **fill out the enclosed Source of Funding Document**. Once you return that document, we will calculate your yearly dues and determine the amount due at this time (we will prorate the amount based on when you seek to join.)

A copy of our dues policy is enclosed with this letter.

As a reminder, ADDP membership provides access to:

- Direct advocacy representation on Beacon Hill and with state agencies
- Participation in committees that shape public policy and system design
- Member-only trainings, briefings, and compliance updates
- Discounted access to the LEAD! Conference and other professional development opportunities
- Federal policy engagement and updates through our partnership network
- Discounted membership in ANCOR

During a time of continued workforce and funding challenges, your membership ensures that ADDP can effectively advocate for sustainable systems while providing timely information, connection, and support to members across the Commonwealth.

Thank you for your commitment to the individuals and communities we serve together.

Sincerely,



Stephanie Costa
President & CEO



Patty Ames
Vice President of Operations

ADDP FY27 Dues Policy

Effective July 1, 2026

Membership dues for the Association of Developmental Disabilities Providers (ADDP) serve as the primary source of income for the organization. Dues are used to fund all operational costs, including staffing, overhead, and administrative expenses associated with meetings and events.

ADDP dues are based upon a formula set as a percentage (0.0585%) of your total revenue for DDS Funding¹, Mass Health² and MassAbility³. **The revenue figures are submitted by each provider using a Sources of Funding document submitted to the provider by ADDP (see attached).**

There is a minimum (floor) dues amount of \$1,500 and a Cap Threshold Base Amount of \$30,000. For members, whose calculated dues exceed \$30,000, rather than apply a hard cap, dues will now include a percentage (15%) of the calculated amount above \$30,000, based on total revenue reported in the Source of Funding document.

Example:

- If calculated dues < \$1,500 then it will be set at the minimum (\$1,500)
- If calculated dues > \$30,000, then new dues = \$30,000 plus 15% of the difference between potential dues based on the Dues Formula and \$30,000.

ADDP also includes ANCOR dues in their billing at a formula of 0.00525% of the total revenue noted above. This rate discounts (by 70% to 90%) what ANCOR membership would cost for each individual member alone. However, by having all ADDP members become automatic dual members of ADDP and ANCOR, we have been able to receive a deep discount on individual ANCOR dues. As an ANCOR member you will receive weekly updates, opportunities for influencing federal policy and opportunities for high-level trainings and policy meetings. Members have the option to opt out of the ANCOR portion of dues.

Funding Definitions

¹ **DDS Funding** includes Adult Long-Term Residential (DDS & Brain Injury), Community-Based Day Supports, Employment, Transportation, Family Support, Family Resource Centers, Autism Resource Centers/Family Stabilization Services, Respite, Clinical Team Services/Clinical Supports, Shared Living, Individual Supports, and all other DDS Contract Codes.

² **MassHealth Funding** includes Day Habilitation, AFC, Outpatient Counseling, and other I/DD supports attributable to MassHealth funding.

³ **MassAbility Funding** includes Brain Injury Services, CIES, Vocational Rehabilitation, SHIPP, Transportation, Employment Supports, and other services attributable to MassAbility funding.

FY26 SOURCES OF FUNDING

In an effort to calculate ADDP dues, we need to obtain FY26 funding information from each provider member in the areas noted below.

Please provide your FY26 sources of funding for services provided to people with intellectual / developmental disabilities and/or brain injuries.

DDS Funding, Including:

Adult Long-Term Residential (DDS & Brain Injury), Community-Based Day Supports, Employment, Transportation, Family Support, Family Resource Centers, Autism Resource Centers/Family Stabilization Services, Respite, Clinical Team Services / Clinical Supports, Shared Living, Individual Supports, and all other DDS Contract Codes.

Total DDS: \$

Mass Health Funding, Including:

Day Habilitation, AFC, Outpatient Counseling or any other I/DD supports attributable to Mass Health Funding.

Total Mass Health: \$

MassAbility Services Funding, Including:

Brain Injury Services, CIES, Vocational Rehabilitation, SHIPP, Transportation, Employment Supports, or any other source attributable to MassAbility Services.

Total MassAbility Services: \$

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Total of all above: _____

Title:

Email:

Agency:

Date:

****Please return the completed form to Patty Ames via email (pattyames@addp.org)**
